

Recruitment Process
Outsourcing (RPO)
with MicroSourcing





As employers grapple with a shrinking global talent pool, there has never been a greater need for organizations to adopt a strategic approach to recruitment. The ability to attract and retain quality people is essential for the success of any organization and the COVID-19 pandemic has added further pressure to any already strained market.

Almost 70% of U.S. employers have reported <u>difficulty filling jobs</u>, while 55% of professionals believe <u>employee turnover is</u> <u>set to increase</u>.

Given such challenges, a growing number of organizations are embracing the power of Recruitment Process Outsourcing (RPO) by transferring all or part of their recruitment capabilities to third party providers. By engaging with an offshore provider, like MicroSourcing, you can access a larger talent pool of highly qualified recruiters in the Philippines. With its rapidly growing economy and English-speaking population, the Philippines is the ideal destination to access unique talent to support and expand your recruitment team.

Benefits of RPO with MicroSourcing



Reduced costs

Outsourcing with MicroSourcing can save money for your organization by having tasks completed in a lower-cost economy where employment and operating costs are up to 70% less. You will be charged a one-off monthly fee, including office space, IT infrastructure, security, staff management and more.



Improved efficiencies

MicroSourcing will help identify recruitment roles best suited to our offshoring business solution and subsequently allow your local team to focus on what they do best, thus improving productivity, increasing efficiencies and enhancing job satisfaction.



Better recruits

By investing our time and resources into sourcing, screening and presenting the best available talent, you will have access to a more diverse and strong pool of potential candidates.



Scalability

MicroSourcing's RPO solutions offer clients the flexibility to tap into our services as much or as little as they need at any given time. Whether opening a new department or implementing a hiring freeze, you can scale your RPO commitment up or down with ease.

RPO tasks you can outsource with MicroSourcing

As one of the outsourcing industry's fastestgrowing segments, RPO providers are delivering an increasing number of key services and functions including:

- Consultation and strategy
- Recruitment process optimization
- ✓ Talent pipeline development
- Screening and interviewing
- ✓ Post-offer management
- Onboarding and post-hire.

Our story



Founded in 2006, MicroSourcing pioneered the managed operations model in the Philippines.



We're the market leaders in outsourcing, with **700+ clients** and **9,000+** employees.



We operate within purpose-built BPO hubs so you get class-A facilities that are strategically located for the best access to Manila's talent pool.



We're ISO certified: ISO/IEC 27001:2013 (Information Security Management System) and ISO 9001:2015 (Quality Management Systems).



MicroSourcing is 100% owned by the Probe CX, one of Australia's fastest growing offshoring solution and customer engagement firms.

Insert eBook title here

Our transparent pricing model

MicroSourcing's transparent pricing model puts you in direct control over your costs in the Philippines. We charge a fixed monthly fee per employee calculated as follows:

TOTAL FEE

We charge a fixed fee per employee per month.

DIRECT EMPLOYEE COSTS

The total direct costs of each employee in terms of base salary, benefits, taxes, and insurance.

SERVICES FEE

The fee we charge for the assets and support services we provide to your operations.



Staffing costs you control

You can control your direct employee costs including the compensation package upon hiring, performance-based incentive programs and annual salary increases.



You choose the talent

We do not make any margins on the direct employee costs and share those openly with you. There is no conflict of interest so if you want to hire more experienced or expensive staff then that is your choice, not ours.



No one-time fees

We don't have any one-time fees. We will only send your first invoice when your people start working for you. This will be a simple breakdown of your Filipino staff, their direct salary costs and our total services fee.

Ready to take your business to the next level?

MicroSourcing works with many organizations to supercharge their growth by providing Philippines-based talent to their resourcing model.

Contact us for a free business consultation today.

In this consultation we will discuss:

- Whether your business is outsourcing ready
- How RPO with us will impact your bottom line and margins
- Potential recruitment roles and tasks that would be best suited to be outsourced based on the individual needs of your business
- How we can customize our RPO solution to your business objectives.

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